



MM&A

LATIN



About us

关于我们

We are a Latin American Organization with HQ in Miami, and 25 years on Business Consulting and Professional Services. We work for individuals and Corporations on Corporate Law, Tax, Reporting, Financial, Commercial and Global Mobility Services, from more than 30 offices across our continents.

我们是一家拉丁美洲机构，总部设在迈阿密，拥有 25 年的商业咨询和专业服务经验。我们为个人和公司提供公司法、税务、报告、金融、商业和全球流动服务，遍布全球 30 多个办事处。



What we do

我们主要业务

In order to maximize ease in settling and in the development of foreign companies, we provide legal services, tax and financial reporting, complying with local regulations and international information needs.

为了方便外国公司的设立于发展，我们根据当地法律法规和相关的需求，提供法律、税务和财务报告服务。

We also serve as an official link between countries; stimulating trade, seeking buyers or products for our customers. Through our business model we aim to provide a personalized and dedicated service, ensuring to meet the customers' needs accordingly. We focus on the cultural transition from one reality to another and emphasize on respecting these cultures & customs, minimizing the disadvantages of diversity and taking advantage of its benefits.

我们还作为国家之间的官方联系和桥梁，促进贸易、为我们的客户寻找买家或产品。通过我们的商业模式，我们的目标是提供个性化和专用的服务，确保相应的满足客户的需求。我们关注从一个地方到另一个存在文化差异地方的文化过渡，强调尊重所有文化和习俗，从多元化的文化环境寻找有利因素，并利用其好处。

We have offices and correspondents strategically located throughout the world and we are part of Joint Ventures, Alliances and global networks of professionals to support and multiply our customers' business.

我们的办事处和代表战略性地分布在世界各地。此外，我们是参与全球合资企业、不同的国际联盟和全球专业网络的一部分，以支持和增加我们客户的业务。

OUR EXPERTISE

我们的专业知识和专长



ACCOUNTING



AUDITS



CONSULTING



HUMAN RESOURCES



LEGAL SERVICES



ADMINISTRATION



PAYROLL



TAX

MARKET INTELLIGENCE

- Objective Market Research.
- Market penetration strategy.
- Candidate search for new business partners.
- Product and supplier search.
- Legal and regulatory support.

市场信息

- 客观的市场研究
- 市场渗透策略
- 寻找新的商业合作伙伴
- 产品和供应商搜索
- 法律和管理法规支持

LEGAL

- Labour and Social Security Law
- Full-range company consulting.
- HR planning & industrial relations advice and guidance.
- Assistance and representation in collective or individual work related disputes.
- The Drawing up of and advice on employment contracts & collective labor agreements.
- Representation and advice on social security & pension tax laws.

法律

- 劳动和社会保障法律
- 全方位的公司咨询
- 人力资源规划和劳资关系咨询和指导
- 协助和代表集体或个人处理与工作有关的纠纷
- 劳动合同、集体劳动合同的拟订和咨询
- 社会保障和养老金税法方面的代表和咨询

INVESTMENT BANKING

- Disinvestments - Evaluation of the company for selling purposes
- Sale preparations, Valuation
- Asset Stripping - Partial sale of assets
- Buyer search
- Investments - Buying Opportunities
- Brokerage/mediation and negotiation
- Due Diligence process & coordination.
- Subsequent protocol & Closure.
- Post-sale support.
- Restructuring and Investor search.

投资银行

- 撤资：为出售目的对公司的评估
- 出售准备和估价
- 资产剥离：部分出售资产
- 买家搜索
- 投资：收购机会
- 经纪、调解和谈判业务
- 尽职调查流程与协调
- 后续协议和结束
- 售后服务
- 重组和投资者搜索

ORGANIZATIONAL CONSULTING

- Quality Certification.
- Structuring Processes.
- Control systems – Matrix.

组织咨询

- 质量认证
- 结构化流程
- 管理系统和模型

AUDITS

A complete range of services from accounting reports to audited financial statement & Due Diligences.

审计

从会计报告到经审计的财务报表和尽职调查的全套服务

FISCAL / TAX SERVICES

- International Tax Consulting
- Tax statements & assessments
- Transfer Pricing
- Individual Tax Services

财政和税务服务

- 国际税务咨询
- 税务报表和评估
- 转让定价

ACCOUNTING & ADMINISTRATION

- Accounting according to international standards.
- National & international reports.
- Outsourced administration, payments & collections.
- Payroll worksheets.

会计与行政

符合国际准则的会计服务
国家和国际报告
管理、付款和收款的外包服务
工资工作表



INTERNATIONAL TRADE IN GOODS AND SERVICES

- Trading schemes & preparations.
- Provisions for trading schemes.
- International logistics:
 - Custom services and agents
 - Market research

国际货物和服务贸易

- 交易计划和准备
- 交易计划咨询
- 国际物流：
 - 海关和代理服务
 - 市场调研



GLOBAL MOBILITY

- Immigration, visas and work permits.
- Welcome services.
- Home, healthcare and schooling orientation.
- Intercultural training.
- Social insertion.
- Processes & procedures with State and Public entities.

全球移动

- 移民、签证和工作许可证
- 定居服务
- 家庭、医疗和学校服务的咨询
- 跨文化培训
- 社会融合
- 与国家和公共机构的流程和办事服务

FRANCHISES

- Franchising structure consulting – contracts & materials
- Commercialization of franchises

特许经营权

- 特许经营结构咨询：合同和材料咨询
- 特许经营商业化

PRIVATE EQUITY

- Generation of own architectural products.
- Merger or acquisition project advisers
- Real estate projects.

私募股权

- 创建自己的建筑产品
- 并购项目顾问
- 房地产项目

WHO WE SERVE

- Minor Size Companies in Latin America
- Multinational Companies in America and Asia
- Sports People
- Private Individuals

我们的客户

- 拉丁美洲的小型公司
- 美国和亚洲的跨国公司
- 运动员
- 私人



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